

Bavarian Minister of Economic Affairs,  
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**Foreign Economic Trade Relations between Bavaria and Saudi-Arabia;  
Company Maierhofer GmbH & Co KG**

Excellency,

Over the past years the economic relations between Saudi Arabia and Bavaria have developed extremely positively. Being one of the most dynamic and successful high-tech-regions in Europe, Bavaria is offering an outstanding line-up of competitive companies.

Therefore, I was very happy to hear that one of our traditional trade contractors, the company Maierhofer GmbH & Co. KG, was selected to construct the roof of the new Royal Terminal King Abdullah Airport in Jeddah.

As a family run business that gained vast experience for more than 150 years, Maierhofer GmbH & Co. KG has been specialising in exclusive roof covering and storefront construction. The company is well known to me as a very reliable business partner.

Due to its extremely positive export record, Maierhofer GmbH & Co. KG was awarded "Best Bavarian Export Company 2007" in the trade category.

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Their list of references is impressive and ranges from unusual and remarkable private constructions to large international projects such as the roofing of the IS Bank in Istanbul, Turkey, or the roofing of the Opera House in Thessaloniki, Greece.

Together with their partner KME Germany, a leading European Group in copper processing, Maierhofer GmbH & Co. KG disposes not only of substantial expertise and a high level of professionalism but also of an experienced partner in the Arab world. Equipped with an ultramodern site in Bavaria, Maierhofer GmbH & Co. KG pre-fabricates all components under optimal conditions. Thereby, the Bavarian company makes sure to exclusively deliver first-class products.

I am convinced that contracting Maierhofer GmbH & Co. KG for the roof covering services for the new airport terminal was an excellent choice and that they will fulfil your technical and aesthetical requirements to your complete satisfaction.

Best regards



Martin Zeil

Minister of Economic Affairs  
Bavarian Ministry of State